Postpaid No Annual Contract Compensation for May 2009

T-Mobile launched Postpaid No Annual Contracts to provide customers the freedom to stay connected to those who matter most without the constraints of contracts!
Postpaid No Annual Contracts, launched October 8th 2008, are designed to address those customers who want to activate service but don't want to be tied down by contracts. **Please remember this plan is for PRIME CREDIT CLASS CUSTOMERS!**

Spread the word...compensation details below! WATSON System enhancements effective December 7th 2008.

IMPORTANT ACTIVATION CLARIFICATION: When activating Postpaid No Annual Contract rate plans for customers, it is important that Dealers select "PMC" (Postpaid Monthly Contract) rate plans on the Rate Plan screen in Watson.
The "1 Month" option also needs to be selected to ensure customers receive the correct contract length.
Note: If customers are not activated correctly with both the MONTHLY Postpaid (No Annual Contract) Rate plans and the term of 1 month contract from the "drop down", commission payouts will be affected.
Rate Plan determines commission: **IMPORTANT: in WATSON/iCAM MONTHLY means NO CONTRACT**
Example: If customers are activated on a Postpaid No Annual Contract Rate plan but are given a 12 or 24 month agreement, the dealer will only be paid out as per a PNAC/Monthly plan activation.
For dealers to be commissioned correctly for a 12 or 24 month agreement, a standard postpaid plan must be selected.

Postpaid No Annual Contract Compensation

Dealer Participation	Exclusive and Non-Exclusive Dealers	
Market Participation	All Markets except Puerto Rico	
Period Offered	**May 2009**	
Chargeback Specifics		
Important .....>>>>>>>.....	**MRC* ≤ (less than or equal to) $39.99**	**MRC* > (greater than) $39.99**
Total Commission	$50	$70
Chargeback Amount	$25	$45
Subject to Chargeback	Yes	Yes
Chargeback Period	120 days	120 days
Features and Add-a-lines		
Features Commissioning	1 x Feature MRC	
Eligible for Add-a-lines	Yes	
Add-a-line Commissioning	1 x Add-a-line MRC	

*Commission MRC is based on Voice Rate Plan MRC

Postpaid Business Rules:

- For a myFaves sale to qualify, it must be activated with a T-Mobile myFaves capable handset only.
- myFaves activations that are not activated with a T-Mobile myFaves capable handset will not be eligible for pay-out.
- Customer must use their T-Mobile myFaves handset within 7 days of the T-Mobile myFaves rate plan activation in order for the line to be eligible for pay-out.
- For market specific pay-out, activations achieved in any market not included within the Market Participation shall not be eligible for compensation (as determined by T-Mobile in its sole discretion)

Please contact your sales manager or commission specialist with any questions or concerns.
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