

**June 2009**

Market: NY/NJ METRO Dealers

Website <http://choiceproductsusa.com/contactus.htm>

# Choice

Products and Services Inc.

135 Eileen Way, Syosset NY 11791

Phone: (516) 496-9494 Fax: (516) 496-9495



Sprint MIRs Valid through July 11<sup>th</sup> <https://www.sprintrebates.com/track/sprintpcs/index.jsp>

May 1<sup>st</sup>: Upgrade commissions reduced. Add-On Features comp changed

**\$20 Spiff on plans \$69.99 and higher effective from May 1, 2009**

**CL \$50 Spiff on new \$24.99 & Up activations through July 31<sup>st</sup>**

**CL \$100 port-in subscriber credit offer extended till June 30<sup>th</sup>**

**CL T-Mobile \$200 port-in credit subscriber offer till July 31<sup>st</sup>**

**I776 \$30 Spiff- expired June 6<sup>th</sup>**

**SPRINT REWARDS:** @ <http://www.sprintrewardsme.com/> Vendor ID is 0000208735

**T-Mobile  
stick together™**

**GET YOUR MOBILE MAKEOVER visit**

<http://2323.billshrink.com/>

JUNE Spiff	1 YR	2 YR
Post Pay Spiff \$39.95 & Up and \$69.99 FamilyTime & up First 2 lines	----	<b>\$75</b>

**June 3<sup>rd</sup> - Data Device phones will require a contracted Data Feature**

**Beginning June 3<sup>rd</sup> All in One Data Devices' Mail in Rebates expire, replaced with IMEI spiff for Blackberry, Sidekick, G1, and Windows Mobile (Pearl, Pearl Flip and Shadow excluded)**

**June Upgrades/Renewals count toward 15 MINIMUM to qualify for Spiff**

Products for Spiff Attainment: Contracts on Upgrade/renewals, @Home, Postpaid, FamilyTime FT Add-a-line, FlexPay contracts & no contract Postpay. Spiff Attainment requirements are based on market which T-Mobile separates based on (NPA-NXX).

**SIMs & IMEIs(Handsets) NOT purchased through Choice Products & Services (arbitrage) are not eligible for commissions.**

**Business Rules:** My Faves eligible for pay-out on myFaves plans & Customer must use their T-Mobile 'myFaves' handset within 7 days of the T-Mobile 'myFaves' rate plan activation in order for the line to be eligible for payout!

**Commissions are not paid on SIMs or IMEIs from pre-paid kits that are activated as Post-pay or FLEXPAY.**

Downward Plan Migrations are subject to ChargeBack for the difference in commission and spiff paid on the original rate plan.

**NO @Home requirement in June for Post-Pay Spiff.**

**CONSUMER MAIL IN REBATES visit [www.tmobilerebates.com](http://www.tmobilerebates.com)**

**June VOC Spiff now earn \$30 on scores > 90 %, when minimum survey requirements met.**

**HTC Take Home Trade-In extended thru July 14 & BlackBerry FlipYourPhone Trade-In thru June 30<sup>th</sup>**

**FlexPay**

FlexPay Sub-Prime contracts \$75 guaranteed See Separate FLASH for details

\$120 1yr. / \$135 with ADD'L \$25 Spiff on 2yr = \$160 total on 2yr FlexPay

FlexPay Prime Credit ClassA, B, C and L follow the same commission, spiff & chargeback guidelines as New Gross Subscriber

**No Contract Monthly Comp - MRC ≤ \$39.99 \$50; MRC > \$39.99 \$70**

**Loyalty Unlimited Plans for Existing Customers launched March 2nd**

**Loyalty Customers may qualify for \$135 bill credit for port-in new lines of service !!!**

**T-Mobile June Renewals - 2yr required**

No change in Payout on eligible Renewals \$34.99 and all lines \$69.99FT & Up

**Renewals/Upgrades only paid when performed correctly via iCAM; "Select Rate Plan" 24months before selecting "Extend Contract Only"**

**Renewal business rules:** A new handset must be used within 7 days of the upgrade/renewal and the IMEI that is entered in iCAM will be validated to be eligible for pay-out. No compensation when contract lengths are changed after the initial activation.

**T-Mobile Prepaid**

T-Mobile monitors Zero refill usage, measured over a ninety (90) day period. Please Note: 70% of you pre-pay activations MUST be refilled.

No commissions on prepay. PrePay activation kits & phones must be activated on PrePay ONLY.



**Boost Unlimited Plan - \$50 Unlimited talk, text, walkie-talkie**

**\$10 Add-on for Unlimited Int'l Text and Walkie Talkie Launched March 31<sup>st</sup>**

Standard Chargeback Rules Apply. See separate communications for detailed business rules, or call your commission specialist.

