

stick together

T-Mobile authorized dealer

Market: ATG, BOM, MIF

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T-Mobile NOVEMBER 2009

\$30 VOC Spiff when scores ≥90% and minimum # of surveys met
Feature Comp. has changed effective Nov 1st

NEW SOC Codes for DATA-Lock REQ features on EvenMore Plans Oct 25th

IMEI rebate & REQ features replace MIRs for myTouch 3G, G1, Touch Pro2, Dash, Dash 3G, Wing BB8320, 8900, 8820, 8520, Samsung: Behold 2, Motorola: Cliq, BB Bold 9700 Sidekick: Slide, Sidekick LX, LX 2009 (3G), LX LE Tony Hawk, 2008 (Pearl, and Shadow excluded)

REQ Feature must be added during the calendar month of activation/ upgrade to qualify for handset rebate.

November 2009 Spiff Offers

\$30 VOC Spiff ^A Scores ≥90% (July August & Sept.)	\$30
All-In-One Handset Instant rebate ^B Effective June 3 rd	DATA-Lock features replace MIRs on contract acts/ upgrades See separate doc for complete details & FAQs
Phone First Web [PFWEBC] MRC \$10.00 Shadow Web [SHWEBC] MRC \$10.00	\$5 WEB2GO Spiff Prime Contract Only
Flex Pay 2yr Contract Spiff	\$25 (flexPay comp changed July 1 st)

*Product Types for Spiff Attainment are 1&2 yr contracts on any of the following:
All Postpaid Acts, FlexPay Contracts, and Upgrade/Renewals

^A VOC score will not be rounded. 89.9% will be paid out at the 89% level. Scores ≥ 90% earn \$30 when min # surveys met.

^B The IMEI of the handset and the REQ SOC must be included. Customer must have the same MSISDN or SIM to qualify. SIMs & Handsets NOT purchased through Choice Products (arbitrage) are not eligible for commissions..

Business Rules for Upgrades/Renewals- Postpay & FlexPay (M credit class) on 2yr contracts!!!

Eligibility rules for Pay-out The IMEI of the handset must MATCH what was entered into ICAM and match what is found on the network within 7 days of the upgrade/renewal. If the handset is not used within 7 days, the upgrade/renewal WILL NOT receive payout.

Handset Upgrade/Renewals must be processed through ICAM and IMEI must be included in the record to be eligible for renewal payout. Please select the contract term prior to selecting "Extend Contract Only" & DON'T FORGET to choose 24 mo. in iCAM
1 YR. Customer must have 11 or more months completed since their last discounted handset purchase AND 11 or more months completed on a qualified rate plan. 2 YR Customer must have 22 or more months completed since their last discounted handset purchase AND 22 or more months completed on a qualified rate plan. The rate plan selected in iCAM is the one that will determine commissionability. Make sure rate plan changes are back-dated to date of renewal. Please note: A customer eligible to renew a handset in iCAM, DOES NOT mean eligible for pay-out for the Dealer Please check contract expiration date in iCAM to ensure pay-out eligibility. Changes to a higher access rate plan will NOT generate a pay-out.

T-Mobile Prepaid

T-Mobile pre-pay activation kits and phones must be activated on PrePay ONLY. No commissions on prepay.

T-Mobile monitors Zero refill usage, over a ninety (90) day period. Please Note:70% of you prepay activations MUST be refilled. Commissions are not paid on SIMs or IMEIs from pre-paid kits that are activated as post pay.

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30 Days FREE WEB2GO PROMO ongoing till Nov 17th –

\$10 Unlimited Web Feature for phone first devices

TRADE IN / TRADE UP PROGRAMS

Trade- In ,Go to www.recyclerebates.com/t-mobile

Trade-Up to RIM: <https://www.recyclerebates.com/tm-rim> and use the promocode "FlipToBlackberry"

Trade-Up to HTC: <https://www.recyclerebates.com/htc> and use the promo code "UptoHTC"