

NOVEMBER 2009

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**\$45 2-year New York Metro Spiff**

**\$30 VOC Spiff when scores ≥90% and minimum # of surveys met Feature Comp. has changed effective Nov 1<sup>st</sup>**

**NEW SOC codes for DATA-Lock REQ features on EvenMore Plans Oct 25<sup>th</sup>**

IMEI rebate & REQ features replace MIRs for myTouch 3G, G1, Touch Pro2, Dash, Dash 3G, Wing BB8320, 8900, 8820, 8520, Samsung: Behold 2, Motorola: Cliq, BB Bold 9700 Sidekick: Slide, Sidekick LX, LX 2009 (3G), LX LE Tony Hawk, 2008 (Pearl, and Shadow excluded)

REQ Feature may be added during the calendar month of activation/upgrade to qualify for handset rebate.

<b>NOVEMBER Spiff Offers</b>	<b>1 YR</b>	<b>2 YR</b> 15 Minimum to qualify*
Post Pay Spiff paid on \$39.95 & Up and \$69.99 FamilyTime & up First 2 lines	<b>NA</b>	<b>\$45</b>
\$30 VOC Spiff <sup>A</sup> Scores ≥90% (July August & Sept.)	<b>\$30</b>	
All-In-One Handset Instant Rebate <sup>B</sup> Effective June 3 <sup>rd</sup>	DATA-Lock features replace MIRs on contract acts/ upgrades See separate doc for complete details & FAQs	
Phone First Web [PFWEBC] MRC \$10.00 Shadow Web [SHWEBC] MRC \$10.00	<b>\$5 WEB2GO Spiff</b> Prime Contract Only	
Flex Pay 2yr Contract Spiff (FlexPay comp changed July 1st)	<b>NA</b>	<b>\$25</b>

\*Product Types for Spiff Attainment are 1&2 yr contracts on any of the following:

All Postpaid Acts, FlexPay Contracts, and Upgrade/Renewals

1 or 2-year FlexPay contracts are included in attainment, but only prime credit classes are included in payout.

<sup>(A)</sup> VOC score will not be rounded. 89.9% will be paid out at the 89% level. Scores ≥90% earn \$30 when min # surveys met.

<sup>(B)</sup> The IMEI of the handset and the REQ SOC must be included. Customer must have the same MSISDN or SIM to qualify. SIMs & Handsets NOT purchased through Choice Products (arbitrage) are not eligible for commissions.

**Business Rules for Upgrades/Renewals – Postpay & FlexPay (M credit class) on 2yr contracts!!!**

**Eligibility rules for Pay-out** The IMEI of the handset must MATCH what was entered into ICAM and match what is found on the network within 7 days of the upgrade/renewal. If the handset is not used within 7 days, the upgrade/renewal WILL NOT receive payout.

Handset Upgrade/Renewals must be processed through ICAM and IMEI must be included in the record to be eligible for renewal payout. Please select the contract term prior to selecting "Extend Contract Only" & DON'T FORGET to choose 24 mo. in iCAM

1 YR. Customer must have 11 or more months completed since their last discounted handset purchase AND 11 or more months completed on a qualified rate plan. 2 YR Customer must have 22 or more months completed since their last discounted handset purchase AND 22 or more months completed on a qualified rate plan. The rate plan selected in iCAM is the one that will determine commissionability. Make sure rate plan changes are back-dated to date of renewal. Please note: A customer eligible to renew a handset in iCAM, DOES NOT mean eligible for pay-out for the Dealer Please check contract expiration date in iCAM to ensure pay-out eligibility. Changes to a higher access rate plan will NOT generate a pay-out.

**T-Mobile Prepaid**

T-Mobile pre-pay activation kits and phones must be activated on PrePay ONLY. No commissions on prepay.

T-Mobile monitors Zero refill usage, over a ninety (90) day period. Please Note: 70% of you prepay activations MUST be refilled. Commissions are not paid on SIMs or IMEIs from pre-paid kits that are activated as post pay.

**30 Days FREE WEB2GO PROMO ongoing till Nov 17th –**

**\$10 Unlimited Web Feature for phone first devices**

**TRADE IN / TRADE UP PROGRAMS**

Trade- In ,Go to [www.recyclerebates.com/t-mobile](http://www.recyclerebates.com/t-mobile)

Trade-Up to RIM: <https://www.recyclerebates.com/tm-rim> and use the promocode "FlipToBlackberry"

Trade-Up to HTC: <https://www.recyclerebates.com/htc> and use the promo code "UptoHTC"

STANDARD CHARGEBACK RULES APPLY – including plan migrations/rate plans changed within c/b period