



stick together

T-Mobile DECEMBER 2009

\$30 VOC Spiff when scores $\geq 90\%$ and minimum # of surveys met

Feature Comp. has changed effective Nov 1st

NEW SOC Codes for DATA-Lock REQ features on EvenMore Plans Oct 25th

\$25 FlexAC 2yr contract spiff ends 11/30/09

IMEI rebate & REQ features replace MIRs for: BlackBerry: Curve 8320, 8900, 8820, 8520, 9700
Motorola: Cliq Samsung: Behold 2 Sidekick: Slide, Sidekick LX, LX 2009 (3G), LX LE Tony Hawk, 2008
T-Mobile: myTouch 3G, G1, Touch Pro2, Dash, Dash 3G, Wing (Pearl, and Shadow excluded)
REQ Feature may be added during the calendar month of activation/upgrade to qualify for handset rebate.

DECEMBER 2009 Spiff Offers	
\$30 VOC Spiff ^A Scores $\geq 90\%$ (August, Sept. & October)	\$30
All-In-One Handset Instant rebate ^B Effective June 3rd	DATA-Lock features replace MIRs on contract acts/ upgrades See separate doc for complete details & FAQs
Phone First Web [PFWEBC] MRC \$10.00 Shadow Web [SHWEBC] MRC \$10.00	\$5 WEB2GO Spiff Prime Contract Only

^AProduct Types for Spiff Attainment are 1&2 yr contracts on any of the following:
All Postpaid Acts, FlexPay Contracts, and Upgrade/Renewals

^A VOC score will not be rounded. 89.9% will be paid out at the 89% level. Scores $\geq 90\%$ earn \$30 when min # surveys met.

^BThe IMEI of the handset and the REQ SOC must be included. Customer must have the same MSISDN or SIM to qualify.
SIMS & Handsets NOT purchased through Choice Products (arbitrage) are not eligible for commissions..

Business Rules for Upgrades/Renewals Postpay & FlexPay (M credit class) on 2yr contracts!!!

Eligibility rules for Pay-out

- ✓ Match record that IMEIs have been used on the T-Mobile network within renewal month + 7 days. If the handset is not used within the renewal month + 7 days, Dealer will not be eligible to receive payout.
- ✓ Be included in renewal record and match what was entered into iCAM. If they do not match, the Upgrade/Renewal will not be paid.

Please select the contract term prior to selecting "Extend Contract Only" & DON'T FORGET to choose 24 mo. in iCAM

1 YR. Customer must have 11 or more months completed since their last discounted handset purchase AND 11 or more months completed on a qualified rate plan.

2 YR Customer must have 22 or more months completed since their last discounted handset purchase AND 22 or more months completed on a qualified rate plan. The rate plan selected in iCAM is the one that will determine commissionability. Please note: A customer eligible to renew a handset in iCAM, DOES NOT mean eligible for pay-out for the Dealer Please check contract expiration date in iCAM to ensure pay-out eligibility.

T-Mobile Prepaid

Free \$25 prepaid refill Nov 18, 2009 – Jan 12, 2010 bonus through a Mail-in Rebate form

T-Mobile pre-pay activation kits and phones must be activated on PrePay ONLY. No commissions on prepay.

T-Mobile monitors Zero refill usage, over a ninety (90) day period. Please Note: 70% of you prepay activations MUST be refilled.

Commissions are not paid on SIMs or IMEIs from pre-paid kits that are activated as post pay.

30 Days FREE WEB2GO PROMO ongoing till March 24th 2010

\$10 Unlimited Web Feature for phone first devices

TRADE IN / TRADE UP PROGRAMS extended till Jan 19th 2010

Trade-In ,Go to www.recyclerebates.com/t-mobile

Trade-Up to RIM: <https://www.recyclerebates.com/tm-rim> and use the promocode "FlipToBlackberry"

Trade-Up to HTC: <https://www.recyclerebates.com/htc> and use the promo code "UptoHTC"