

stick together

T-Mobile authorized dealer

Markets: ATG, BOM, MIF

Choice Products and Services Inc. 135 Eileen Way, Syosset NY 11791 Phone: (516) 496-9494 Fax: (516) 496-9495

What's New for June 2009

GET YOUR MOBILE MAKEOVER visit BillShrink.com

June 3rd - Data Device phones will require Data Feature **Beginning June 3rd All in One Data Devices' Mail in Rebates expire, replaced with IMEI spiff for Blackberry, Sidekick, G1, and Windows Mobile (Pearl, Pearl Flip and Shadow excluded)**

June VOC Spiff now earn \$30 on scores ≥ 90 %, minimum VOC survey requirements must be met to earn Spiff ^(A)

Features can be added any time for pay-out !!

Features now pay at 3X MRC for add-ons with MRC < \$24.99

See your feature comp doc. sent separately for complete details.

Post-Pay 1 Year spiffs expire May 31, 2009

\$10 Spiff on \$49.99 & up expired May 31, 2009

Upgrade/Renewals count toward **15 MINIMUM*** to qualify

JUNE Spiff	1 YR	2 YR
Post Pay Spiff \$39.95 & Up and \$69.99 FamilyTime & up First 2 lines	---	\$50
Total Possible	- 0 -	\$50

FlexPay

FlexPay contracts (Sub-Prime)

\$75 guaranteed

\$120 1yr. & \$135 2yr. contract

See Separate FLASH for business rules and chargeback details

PLUS Additional \$25 Spiff on 2yr =

\$160 total for 2yr Flex Contracts!

PostPay No Contract (Monthly)

MRC ≤ \$39.99 \$50; MRC > \$39.99 \$70

Great News!! Upgrade/renewals count toward 15 for SPIFF goal

June '09 Renewals 2 YEAR

\$34.99 and Up & Family Time \$69.99 & UP

FT Add-a-lines 3-5 **ARE ELIGIBLE !!!** FlexPay plans are NOT eligible

Eligibility for Upgrade Pay-out :

The IMEI of the handset must MATCH what was entered into ICAM and match what is found on the network within 7 days of the upgrade/renewal. If the handset is not used within 7 days, the upgrade/renewal WILL NOT receive payout.

Handset Upgrade/Renewals must be processed through ICAM and IMEI must be included in the record to be eligible for renewal payout. Please select the contract term prior to selecting "Extend Contract Only" & DON'T FORGET to choose 24 mo. in iCAM

1 YR. Customer must have 11 or more months completed since their last discounted handset purchase AND 11 or more months completed on a qualified rate plan. 2 YR Customer must have 22 or more months completed since their last discounted handset purchase AND 22 or more months completed on a qualified rate plan. The rate plan selected in iCAM is the one that will determine commissionability. Make sure rate plan changes are back-dated to date of renewal. Please note: A customer eligible to renew a handset in iCAM, DOES NOT mean eligible for pay-out for the Dealer. Please check contract expiration date in iCAM to ensure pay-out eligibility. Changes to a higher access rate plan will NOT generate a pay-out.

Rules for myFaves: myFaves activations are only eligible for payout/spiff when customers use their T-Mobile 'myFaves' handset within 7 days of the T-Mobile 'myFaves' rate plan activation with a myFaves capable handset.

^(A) **VOC score will not be rounded. Scores ≥ 90% earn \$20 when min # surveys met. No other pay-out for VOC when minimum survey requirements not met.**

***Please note that T-Mobile separates Billing Market Definitions based on phone number (NPA-NXX). Spiff Attainment requirements are based on market:**

1. Northern New Jersey and New York Metro combined for spiff attainment purposes
2. Philadelphia, PA, Upstate NY and South New Jersey combined for spiff attainment purposes
3. Tampa, Jacksonville, and Orlando (Central and North Florida) combined for spiff attainment purposes
4. MIF - Miami (South Florida)
5. Boston and East Rhode Island combined for spiff attainment purposes
6. Atlanta (Georgia)

SIMs & Handsets NOT purchased through Choice Products (arbitrage)

are not eligible for commissions..Commissions are not paid on SIMs or IMEIs from pre-paid kits that are activated as post pay.

T-Mobile Prepaid

T-Mobile pre-pay activation kits and phones must be activated on PrePay ONLY. No commissions on prepay. T-Mobile monitors Zero refill usage, over a ninety (90) day period. Please Note:70% of you prepay activations MUST be refilled.

STANDARD CHARGEBACK RULES APPLY – including plan migrations/rate plans changed within c/b period